

29 - 31 MAY 2024 | SINGAPORE EXPO

**Asia Tech x Singapore 2024** 

# Sponsorship & Exhibition Opportunities

Held in



Brought to you by





Supported by







#### Be part of Asia's flagship tech event

Asia Tech x Singapore (ATxSG) is more than just an event; it's the epicenter of innovation in the region. Housing multiple anchor events under ATxEnterprise, we serve as the pivotal hub where leaders from tech, media, broadcasting, telecommunications, satellite, and startups convene for a transformative week. With inspiring content sessions paired with expansive exhibition halls at the Singapore EXPO, it's a week of unmissable networking, learning, and collaboration.

ATxSG is back from 29 to 31 May 2024. Join us to dive into the heart of ATxEnterprise's events and tap into the energy and ideas that drive Asia's tech scene.









Asia's largest broadcast tech stage

Asia's largest ICT industry event for the telco sector

Official start-up event of ATxSG



**TechXLR8** Asia

Asia's largest SatCom stage

**Emerging Tech for Enterprises** 



1000+ **Exhibitors** 



22,000+ Unique **Attendees** 



400+ **Speakers** 



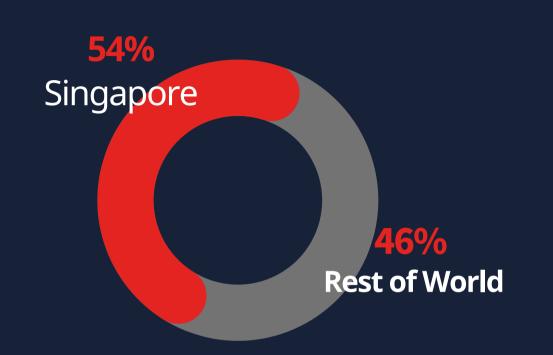
200+ **Sessions** 



#### 2023 Attendee Profile



**Attendees** 







China **16%** 

Indonesia **13%** 

Malaysia **11%** 

South Korea 10%

**Philippines** 

**Thailand** 6%

India 6%

**Vietnam** 

**Taiwan** 3%

**Hong Kong** and many more

\*Top 10 Outside of Singapore



#### 2023 Attendee Profile



Broadcasting / Digital Media / Entertainment **29%** 

TOP 5 INDUSTRIES	<b>%</b>
Broadcast Solutions Provider	17.55%
Production - TV / Film / Motion Picture / Video	12.35%
Broadcaster - Satellite / Cable / TV	12.30%
Media / Advertising & Design / Marketing Agencies	8.76%
Broadcaster - Internet / New Media / Mobile App	6.94%



TOP 5 INDUSTRIES	%		
Communications / Data Communication Services Provider	33.80%		
IT / Security Solutions Provider	14.27%		
System Integrator / VAR / VAD	8.58%		
Carrier / Mobile Operator / ISPs / MVNOs	8.32%		
Reseller / Distributor / Agent	7.89%		



Enterprise Tech & Innovation 25%



Vertical Industry /
Enterprise End-User

13%



Satellite **7%** 

TOP 5 INDUSTRIES	%	TOP 5 INDUSTRIES	%
Artificial Intelligence / Machine Learning	17.59%	Academia / Education / Training Institute	14.06 %
Internet of Things	8.04%	Enterprise Technology / Software	9.47%
SaSS	6.77%	Manufacturing	7.25%
Cybersecurity	6.57%	Banking / Financial / Insurance	6.60%
Big Data and Analytics	6.46%	Investors / Venture Capitalist	5.67%

TOP 5 INDUSTRIES	%
Satellite Communication	43.97%
Maritime	10.42%
Communication / Data Communication Services Provider / MVNO	6.84%
Operator (Telecommunication) / Internet (ISP) / Telecoms Vendor	5.21%
Manufacturing	4.02%



# Sponsorship & Exhibitor Opportunities

**Shell Packages** 

**Premium Partners** 

**Sponsorships** 

**Digital Media** 

**Lead Generation** 

**Branding** 



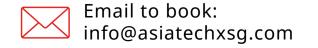
# **Exhibition Raw Space Rates**

An additional charge of S\$550 is required for the Mandatory Digital Event fee. (Applicable to both co and sub exhibitors)

Standard rates				
Standard				
Platinum				

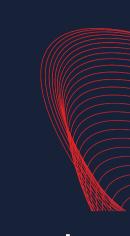
If you're booking Raw Space, please note the minimum size of 18 sqm. For the shell scheme package, refer to the next page for additional rates.

1 open side	2 open sides	3 open sides	4 open sides
782	795	800	805
805	815	820	826





# Exhibition Shell Scheme Packages







Premium Centre Package (min. 18sqm)



Premium Island Package (min. 36sqm)



Premium Corner Package (min. 18sqm)

#### Standard Package @ \$\$115/sqm

min. 9sqm



What your package includes:	Standard Package	Premium Package		
Fluorescent Tube	<b>✓</b>			
13 Amp Socket	<b>✓</b>	<b>✓</b>		
Reception Desk	<b>✓</b>	<b>✓</b>		
Coffee Desk	<b>✓</b>	<b>/</b>		
Easy Chair	<b>✓</b>	<b>✓</b>		
Display Block	<b>✓</b>	<b>/</b>		
Wastepaper Basket	<b>✓</b>			
Folding Chair	<b>✓</b>	       		
Barstool	 	<b>/</b>		
Lockable Cabinet	 	<b>✓</b>		
Wall Shelving	<b>✓</b>	 		



### **Hospitality Suites**

\* \$740/SQM



Create an exclusive experience for your valued clients by hosting them in a private space for meetings, seminars and product showcases. Fully-customisable room for your corporate branding to take centre-stage.







\*Min 50 SQM booking





# Meeting Rooms

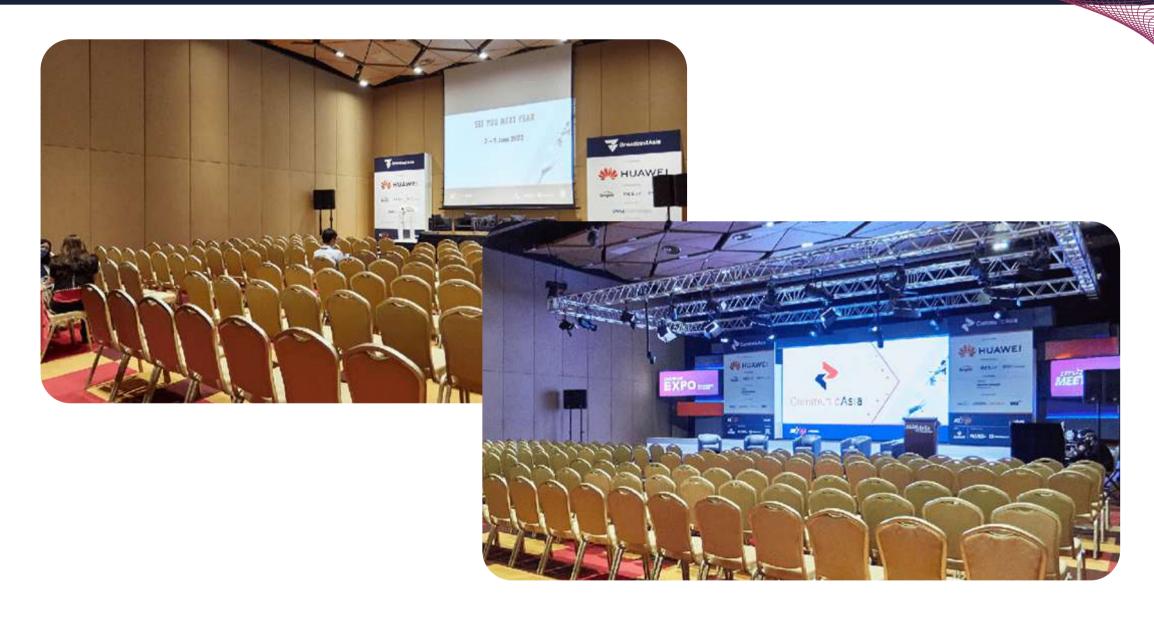
#### Rent Meeting Rooms at MAX Atria

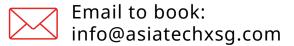
Open to ATxSG exhibitors only: Book private meeting rooms at the MAX Atria to host your guests in a comfortable, intimate setting.

Room Size				
Seating Style	Approximately 56 sqm	Approximately 70 sqm	Approximately 110 sqm	
Theatre Style	30 pax	50 pax	70 pax	
Classroom Style	18 pax	27 pax	40 pax	

MAX Atria Meeting Room Rental Rates
Rates excluding full stage set-up and AV supplies.
The set-up day is not inclusive.

2 days	S\$210 per sqm
1 day	S\$125 per sqm
Half Day (0900 – 1239 hrs) (1400 - 1730 hrs)	S\$105 per sqm







### **Preferred Industry Partner** S\$200,000

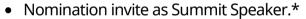








\*BY IMDA SUBJECT TO AVAILABILITY AND APPROVAL



- Nomination invite to Summit attendees.\*
- Nomination invite ATxAI as speaker \*
- Opening Welcome Speech at any of the selected show stage on Day 1
- Keynote Solo Speaking Slot on ATxSG Centre Stage
- Solo speaking slot on ATxSG Centre Stage
- Keynote Panel
- Track Panel
- x2 Session Recording





- Lead scanner
- 10 x exhibitor passes
- Lead capture at registration
- Lead capture from speaking sessions



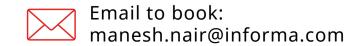
Digital Media

• Push notification via virtual platform

- 6 x Newsletter banner advert
- 5 x Newsletter articles
- Executive video interview
- 2 x Dedicated EDM blasts
- Key takeaway report
- Fast-chat interview (Pre-event)
- Event kickstart page
- Inclusion in 'Best of' post show report



- Logo & profile on website as Preferred Industry Partner with reciprocal link to your website of choice
- Logo on onsite signage
- Promotion on social media
- 4 x floor stickers
- Singapore street banner logo inclusion
- Preferred Industry Partner's branding at ATxSG umbrella





#### AT-A-GLANCE

		HEADLINE	DIAMOND	PLATINUM	GOLD+	GOLD	SILVER	BRONZE
Thought Leadership	Keynote Solo Speaking Slot	<b>✓</b>	✓	×	×	×	×	×
	Solo speaking slot	ATxSG Centre Stage	~	<b>V</b>	~	~	1	×
	Keynote Panel	~	~	_	~	×	×	×
	Panel	1	~	/	ATxSG Centre Stage	1	×	~
	Roundtable	1	×	×	×	×	×	×
	Session Recording	2	2	1	1	Ĩ	1	1
Digital Media	Virtual Platform Push Notifiation	<b>✓</b>	<b>✓</b>	<b>✓</b>	~	~	<b>V</b>	<b>✓</b>
gio	Newsletter Banner Advertisement	2	2	/	1	1	1	1
	Newsletter Article	2	~	~	~	~	1	~
	Executive Video Interview	1	~	/	~	<b>✓</b>	×	×
	Dedicated EDM Blast	2	<b>✓</b>	1	~	×	×	×
	Key Takeaway Report	~	~	<b>/</b>	~	×	×	×
	FastChat Interview	~	×	×	×	×	×	×
	Event Kickstart Page	~	~	×	×	×	×	×
	Inclusion in 'Best of' Post Show Report	~	~	_	~	×	×	×
Branding	Logo & Profile on Website	✓	✓	✓	✓	✓	<b>✓</b>	~
	Logo on Onsite Signage	1	~	/	<b>V</b>	<b>V</b>	1	1
	Social Media Annoucement	~	~	_	~	~	×	×
	Onsite Floor Stickers	4	4	3	3	3	2	2
	Street Banner Logo Inclusion	~	~	×	×	×	×	×
cess/Lead Gen	Raw Space	54SQM	54SQM	36SQM	24SQM	18SQM	18SQM	9SQM
	Lead Scanner	~	1	1	1	~	~	~
	Exhibitor Pass	10	10	6	6	4	4	4
	Lead Capture at Registration	~	~	~	~	×	×	×
	Lead Capture from Speaking Sessions	~	~	~	~	~	~	~
		S\$166,250	S\$153,000	S\$130,000	S\$77,000	S\$60,500	S\$45,500	S\$31,50



# VIP Lounge Headline Partner S\$61,250



New to ATxSG, the VIP Lounge Headline is a luxury space for Executive Leaders to relax and get away from the hustle and bustle of the main exhibition. As Headline Partner of the VIP Lounge, your brand will be at the forefront of the minds our most senior and influential attendees.



Pre-Event Exposure

- Company name, logo, and 50-word description on ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's ATxSG presence. Must be approved by ATxSG event management
- Logo on all correspondence from ATxSG sent to VIP audience



- Prominent branding at ATxSG's Official VIP Lounge
- Branded dedicated lounge seating for up to 6 pax within the VIP Area
- 10 VIP passes/day to invite clients to your exclusive meeting table

Sponsorship Deadline: 3 May 2024





### VIP Lounge S\$18,375



New to ATxSG, the VIP Lounge is a luxury space for Executive Leaders to relax and get away from the hustle and bustle of the main exhibition. As Host of the VIP Lounge, you'll get access to our most senior and influential attendees, with the opportunity to invite key clients and prospects to the most prestigious area on the show floor.



Pre-Event Exposure

- Company name, logo, and 50-word description on ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's ATxSG presence. Must be approved by ATxSG event management



- On-Site
  Presence

   4 full-accinvite cli
- Branded lounge seating for up to 6 pax within the VIP Area
  - 4 full-access delegate passes + 10 VIP wristbands/day to invite clients to your meeting table

Sponsorship Deadline: 3 May 2024





### Headshot Bar Sponsor \$43,750



A pre-requisite to every professional's profile is a quality headshot. Sponsor the Headshot Bar and give attendees a photo to remember and use on their profiles.

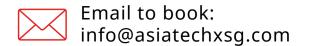


Pre-Event Exposure

- Company name, logo, and 50-word description on ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's ATxSG presence. Must be approved by ATxSG event management



- Sponsor logo featured on Headshot Bar signage
- Push notification and promoted message with sponsor mention sent via the ATxSG Mobile App
- All leads of those who had their photo taken provided to you post-show (GDPR compliant)





### Badge & Lanyard Sponsor S\$43,750



Be seen on over 22,000 physical attendees as they roam the halls of Asia Tech x Singapore with the official event lanyard and badge.



Pre-Event Exposure

- Company name, logo, and 50-word description on ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's ATxSG presence. Must be approved by ATxSG event management



- ATxSG to provide badge and lanyards and will share production proofs for sponsor review and approval
- Sponsor to submit lanyard design for ATxSG approval

Sponsorship Deadline: 12 April 2024

Email to book: info@asiatechxsg.com



## Registration Sponsor S\$61,250



Sponsors, Exhibitors, and all attendees will get full view of your brand, on-site and online. Your logo will be showcased on registration pages, confirmation emails, and at the exhibition halls where registration counters are located.

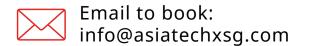


#### Pre-Event Exposure

- Sponsor logo on the ATxSG registration pages
- Inclusion in registration confirmation emails, featuring:
  - Sponsor logo
  - 100-word text ad/offer/description
  - Redirect URL link
- Inclusion in a 'Do you want to hear from SponsorName' drop down list (incl. max 7 other companies) at registration for lead generation. GDPR list of those that ticked yes is provided 1-week prior to the show. Final list shared post show.
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's presence at ATxSG. Must be approved by ATx SG event management



• Listing and logo on all on-site registration kiosks







**S\$43,750** 

## Official Bag Sponsor

#### Flaunt your bag at ATxSG

Let over 15,000 attendees carry your brand for you. Asia Tech x Singapore will distribute your advertising bag - crafted from sustainable materials so everyone can be your brand ambassador during the event.



- Company name, logo, and 50-word description on the ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's presence at ATxSG. Must be approved by ATx SG event management



- Quantity: 15,000
- Sponsor to design and produce bag, must include ATxSG logo subject to ATxSG approval. ATxSG can design and produce bags for additional price.
- Bags will be distributed at registration to all attendees of ATxSG.
- Pop-up banners on registration webpage





### Coffee Point Sponsor \$\$43,750



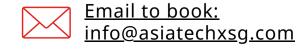
Coffee fuels our visitors to walk the halls and listen in on trends across all three days. With expected high traffic to the Coffee Point, your brand will be the key highlight of the exhibition hall with thousands getting to know what your company does. You'll also get brand exposure with a cup in hand.





- Fully branded coffee point to be signed off by sponsor
- Opportunity to provide branded coffee cups to be used by baristas
- Opportunity to scan badges of delegates in return for a cup of coffee
- Coffee and tea to be provided by ATxSG
- Up to 2000 cups per day

**Sponsorship Deadline:** 3 May 2024





#### Business Matching Lounge Sponsor \$\$43,750



Number of Sponsorships Available: Exclusive

Take up a business lounge powered by you. The Business Matching Lounge is THE place where business discussions and matching take place amongst all delegates, peers, and business leaders. Business matching is enhanced with Swapcard, the Official Event App. Lounge usage strictly by appointment, accommodating up to 50 pax.



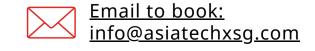
Pre-Event Exposure

- Company name, logo, and 50-word description on ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's ATxSG presence. Must be approved by ATxSG event management
- One (1) Push notification via virtual platform
- (1) Swapcard Banner



- Brand Amplification within
- GDPR compliant leads to be shared
- One (1) Push notification via virtual platform

**Sponsorship Deadline:** 3 May 2024





# Booth Passport Sponsor S\$8,750



Be part of the ATxSG Booth Bingo to ensure maximum traffic to your booth space. All attendees with any pass type will be provided with bingo cards upon registration, and participants are required to visit your booth space for a stamp to win prizes.



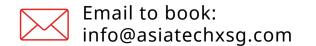
Pre-Event Exposure

- Company name, logo, and 50-word description on ATxSG website
- One (1) LinkedIn post via the official ATxEnterprise channels; includes sponsor-provided image and text used to promote sponsor's ATxSG presence. Must be approved by ATxSG event management



On-Site Presence

- "Bingo"-style cards with sponsors' logos (ATxSG will provide Bingo Cards & Card Stamps)
- Booth Bingo program requires visits to sponsors' booth space for a stamp to enter a prize draw (SGD 150 minimum value)
- Sponsors must provide a prize with minimum SGD 150 value winning attendee will be notified on Friday at midday if they win, and will be directed to your booth to pick up their prizes. Sponsors will also be notified of the winner.
- Push notification for Booth Bingo with sponsor mention sent via ATxSG Mobile App

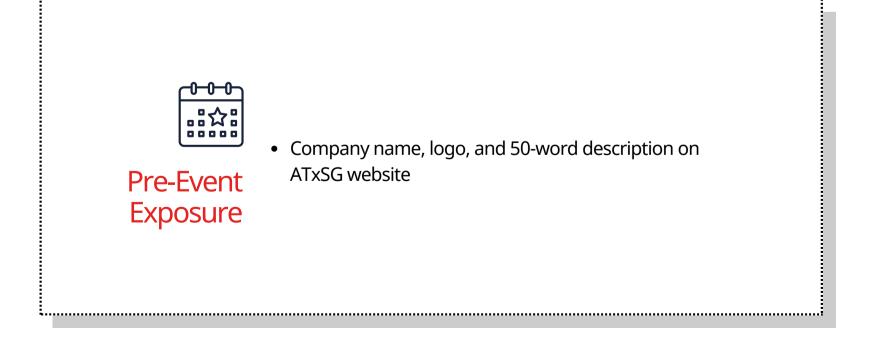




# Charging Station Sponsor S\$16,000



Highlight your brand while attendees are charging up. Showcase your company logo and branding on the vertical stand and countertop.





- Sponsor logo featured on charging station
- Opportunity to add a QR code to push attendees to a digital asset of your choice (could be gated for lead generation)
- Push notification and promoted message with sponsor mention sent via the ATxSG Mobile App

**Sponsorship Deadline: 10 May 2024** 





\$\$19,200

#### Logo @ Street Signage

**Take over Singapore's streets** 

Mark your presence and be reach the masses! As the city moves, make sure it moves with the echo of your brand.





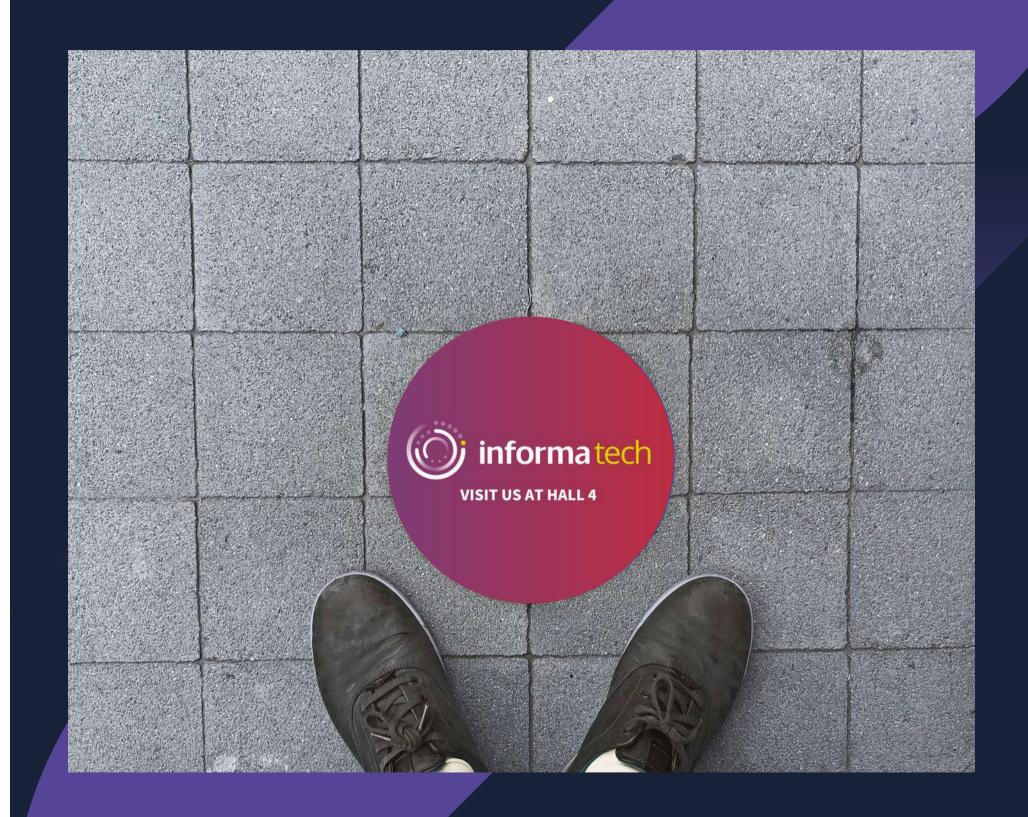
**S\$1,000/PC\* - INSIDE HALL** 

### Floor Stickers

Point them to where you are

Show an ad, give them directions, lead them and maximize visibility!

\*Min 2 pieces





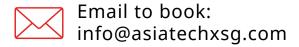
**S\$6,750** 

#### Logo @ Poster Site

#### **Lead them to your booth**

Grab the attendees' attention as they head to the halls so you're the first booth they have in mind and want to visit.







# Bespoke Event Production \* \$75,000



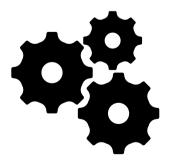
As a leading provider of market insight and market access through research, media, training, smart events and digital demand generation, our aim is to connect, inform and inspire a thriving technology community to build a better, more sustainable world.

With huge insight into our community through first party intent data, we also help our industry reach its full potential by starting high value, highly relevant conversations that bring people together.

Informa Tech is home to over 100 renowned and trusted tech brands including Asia Tech x Singapore, Omdia, London Tech Week, Black Hat, Broadband World Forum, GDC, Information Week, ITPro Today, Interop, Light Reading, Africa Tech Festival, 5G World, Network Computing, Data Centre World, Channel Futures, The AI Summit and ICMI.



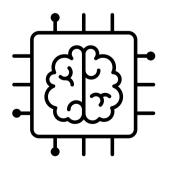
CONTENT DRIVEN
EVENTS AND DIGITAL
COMMUNITIES



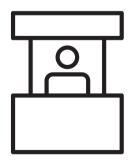
SPECIALIST IN TECHNOLOGY



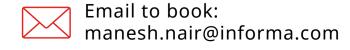
ACADEMICS AND PUBLISHING



DIGITAL
INTELLIGENCE AND
DATA-BASED
PRODUCTS



TRADE EXHIBITIONS





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