

# THE WORLD'S LEADING FOODSERVICE & HOSPITALITY EVENT IN ASIA



Secure your space now!

Organiser





Be a part of an established international show for a growing food & hospitality industry in Asia

As one of the largest in Asia, **FHA-HoReCa** offers a one-stop business platform featuring the most extensive line-up of leading foodservice & hospitality suppliers from around the world. Evolved from the highly successful Food&HotelAsia (FHA), it is the top choice for suppliers who are looking to establish their presence or further nurture their business networks with key buyers in Asia's fastest growing food and hospitality industry.

## FHA-HoReCa 2018 at a glance



of exhibition space



exhibitors from 40 countries/regions



**/**5/• overseas exhibitors



international group pavilions



attendees from 100 countries/regions



industry segments

## Distinctive Exhibit Profile



#### BAKERY, PASTRY & GELATO

- Additives
- Bakery / Pastry Utensils
- Baking and Raising Agents
- Baking Ware
- · Chocolate / Cocoa / Pralines
- Confectionery / Snacks / Candy
- Dairy Products
- Digital Scales
- Fillings / Toppings
- Gelato / Ice Cream
- Gelato / Ice Cream Making Machines
- Ovens
- Packaging Equipment / Materials
- Premixes
- Preparation Equipment & Accessories
- Processing Equipment & Accessories
- Starch / Starch Products



### FOODSERVICE & HOSPITALITY EQUIPMENT

- Airline Catering Equipment
- Automated Kitchen Equipment
- Bar / Kitchen / Service Counters Equipment
  and Accessories
- Beverages / Drinks / Food Dispensing Machines
- Catering / Foodservice Equipment
- Cleaning / Maintenance / Washing Equipment
  and Accessories
- Food Preparation Equipment and Accessories
- Food Processing / Cooking Equipment
  and Accessories
- Ice Cream Machines
- Ice Making Machines
- Laundry Equipment and Accessories
- Logistics and Material Handling
- Pest Control Services
- Refrigeration / Cold Storage
- Sanitation / Waste Disposal
- Service / Kitchen Counter
- Vending Machines

# Concurrent activities that gather industry professionals all under one roof

Packed with an extensive line up of knowledge sharing events through competitions, live demos, webinars & seminars, FHA-HoReCa is positioned to attract global decision makers, key influencers, chefs and knowledge partners.





#### HOSPITALITY **TECHNOLOGY**

- Accounting / Billing Systems
- Audio Systems
- Bar Coding / Scanners
- · Broadband Access Network Technologies, Equipment & Services
- Customer Loyalty Programmes
- Digital Signage
- Electronic Labelling
- Electronic Weighing Scales
- Energy / Building Management Systems
- Hardware (Phone Systems)
- In-room Technologies / Guest Service Systems
- Interactive Multi-Platform (Laptop, Mobile, Tablet, TV)
- Internet Service Providers (ISPs)
- Food and Beverage Management Systems
- Point-of-Sales and Related Systems
- Property Management Systems
- Robotics
- Security Systems



#### HOSPITALITY STYLE

- Bar Furniture and Fittings
- Bathroom Fittings / Supplies
- Bed and Beddings
- Chinaware / Crystalware / Glassware / Flatware / Hollowware / Silverware
- Cleaning Products and Accessories
- Cutlery
- Flooring
- Guest Amenities
- Housekeeping Products and Supplies
- Indoor Furniture and Fittings
- Interiors
- Kitchen Accessories
- Light Fixture and Fittings
- Linen / Curtains / Carpets
- Outdoor Furniture and Fittings
- Spa and Fitness Equipment and Supplies
- Uniforms



### SPECIALITY **COFFEE & TEA**

- Bar Equipment and Accessories
- Blenders
- Capsule Machines
- Coffee / Tea Dispensers
- Coffee Beans
- Coffee Brewing Equipment
- Coffee Grinders
- Coffee Pods / Capsules
- Espresso Machines
- Finished Coffee Products
- Milk Alternatives
- Roasting Equipment
- Speciality Tea
- Syrups & Flavourings
- Tea Bags
- Tea Leaves
- Water Treatment

• Yield / Revenue Management

## More of the right buyers

## **Target Visitor Profile**

- Airline / Cruise Liner / Rail
- Bakery / Confectionery Retailer
- Bar / Pub / Nightspot Operator
- Convenience Store / Grocery Store
- Country Club
- E-Retailer
- Fast Food / Quick Service
- Hotel / Resort

With a more focused show, FHA-HoReCa is committed to bring more of the right profile of visitors that really matters to your business. Seize the chance to meet key decision makers, buyers and influencers who will be at FHA-HoReCa to seek out the latest innovative products and solutions that can level up their offerings and create a differentiated experience for the increasingly discerning consumers in Asia.

- Importer / Wholesaler / Distributor
- Coffee Beans, Equipment & Accessories
- Hospitality Equipment & Supplies
- Foodservice Equipment & Supplies
- Tea Leaves
- Institutional Catering
- Manufacturer
- Bakery / Confectionery
- Food & Drinks
- Hospitality Equipment & Supplies

- Property Management
- Restaurant / Bistro / Café
- Serviced Apartment
- Specialty Food Retailer
- Supermarket / Hypermarket
- Venue Operator
- Wine / Spirits / Alcoholic Drinks Retailer

#### Key buyers who were at FHA2018 to meet HoReCa exhibitors include:

#### **BAKERY & CONFECTIONERY**

Awfully Chocolate Bakerzin Holdings Breadtalk Group Cest Bon Bakery Duke Bakery Famous Amos Chocolate Chip Cookie Gardenia Godiva Chocolatier Asia Goldilocks Bakeshop Han's Bakery Hogan Bakery Julie's Manufacturing Lady M Confectionery Lavender Confectionery & Bakery London Biscuits Berhad Lotus Bakeries Khong Guan Biscuit Factory Meiji Seika Paris Baguette Paul Bakery Polar Puffs & Cakes Season Confectionary & Bakery Secret Recipe Manufacturing Sunshine Bakeries

#### HOSPITALITY

Accorhotels Amara Holdings APA Hotels & Resorts Archipelago International Astoria Hotels & Resorts Banyan Tree Hotels & Resorts Berjaya Corporation Best Western Cinnamon Hotel Management Limited Club Med Dolphin Group of Hotels Far East Organization Frasers Hospitality Furama Hotels International Genting Malaysia Hatten Group Hilton Worldwide Hyatt Corporation IHG Marriott International MGM Resorts International Millennium Hotels and Resorts Oakwood Worldwide Asia Pan Pacific Hotels Group Park Hotel Group Serendib Leisure Management Shangri-La International Hotel Managemen Taj Group Of Hotels The Ascott Limited The Ritz-Carlton Hotel Company Topotels Hotels & Resorts WMC Group

#### **IMPORTERS / DISTRIBUTORS**

A J Kitchen & Service Advanced Catering Equipment Allegro Beverage Corporation Allied Metals (Thailand) Allied Metals Inc Ameya Boga Group Anglo-Swiss Trading Co (HK) BG Supply JSC Blu Coffee Distributors Corporation C E C Catering Equipment Classic Coffee & Beverage CP Retailink Emirates Kitchen Equipment Evergreen Intertrade (Thailand) Far East Group Limited FCML Distributors Foodmach Inc Gesha Coffee Co Global Coffee Resources Golden Brown Coffee Harle Philippines Hiang Kie Coffee Group Jysper Catering Equipment & Supplies Middle East Hotel Supplies Mutti-Mach International PFESCORP PT Bahana Genta Viktory PT Mastrada PT Mutti Flashindo Karisma Q Industries International Seven Five Distributor Sherry Bakery Equipment Suppliers



Boga Group Crystal Jade Culinary Concepts Delifrance Fish & Co Restaurant Imperial Treasure Restaurant Group Indochine Group JP Pepperdine Group Jumbo Group Marche International Ministry of Food Minor DKL Food Group MK Restaurant Group Paradise Group Holdings Sakae Holdings Select Group Sushi Tei The Lo & Behold Group The Minor Food Group Tunglok Group

#### FAST FOOD / QUICK SERVICE

4FIngers A&W Baskin Robbins Burger King Central Restaurants Group Domino's Pizza Gloria Jean's Coffee International Dairy Oueen J.Co Donuts & Coffee Jollibee Foods Corporation Koi Cafe Group Marrybrown Mcdonald's Mos Foods Singapore Old Chang Kee Pezzo Group Shakey's Pizza Starbucks Corporation Subway Texas Chicken The Coffee Bean & Tea Leaf The Wendy's Company Yoshinoya Yum! Brands



# Testimonials from our past exhibitors

Pietro La Grassa , International Sales Manager, Emainox SRL, Italy

> This is the first time we are exhibiting at FHA. FHA is our top choice because it is the most important show in this region. Through FHA, we hope to grow our business successfully in this part of the world where our business is not currently present. We have met distributors from Australia, Hong Kong, Korea, New Zealand and Taiwan, and it reinforces our decision that this is the best platform to introduce our products to markets in this region.

Tom Mitchell, Business Developmen Director, Asia Pacific & Americas, De'Longhi Group, Hong Kong

FHA is one of our first forays into the hospitality and B2B sectors. We are here to address a market that is looking for innovative solutions and to demonstrate the benefits which our automation technology can deliver. Sanjin Becirbasic, Head of Sales, RM Gastro S.R.O., Czech Republic

We are trying to break into new markets in Southeast Asia. Being here at FHA gives us a valuable opportunity to understand more about the market needs in this region and how our offerings can fit in the interests. Looking forward to meet visitors from around the world at the show.

# Maximise your participation with free pre-show promotion opportunities



## Online Business Matching

Available online 5 weeks before show, this platform allows you to get a preview of visitors who have already pre-registered to visit the show. Initiate contact and arrange meetings with buyers prior to show, and you are already one step closer to clinching the next deal even before the event.



## Hosted Buyer / VIP Programme

Nominate your important clients to visit FHA-HoReCa as hosted buyers or as VIPs. Exclusive privileges include fly-in, hotel accomodation, ground transport and personal concerige service. Open to senior management and key buyers from the industry.

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## Customised E-Invitations

Too busy to create marketing materials to inform your clients of your presence at FHA-HoReCa? Make full use of our pre-designed templates for enewsletter or web banner, customise it with your company logo, name and booth number, and it's ready to be sent off to your clients.

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## Online Show Catalogue

A user-friendly tool favoured by visitors to learn more about exhibitors and their offerings before show. Be sure to submit your company's details so as to enjoy increase exposure and generate higher awareness for your latest and best-selling products.

# Reaching out to key buyers with an extensive marketing campaign

A well-rounded marketing campaign comprising digital marketing, targeted enewsletters, print advertisements, direct mailers and more is in the pipeline to draw the most relevant industry professionals in Asia. Besides building on the close knitted partnerships which FHA has fostered with numerous trade associations and media over the years and tying up new collaborations, FHA-HoReCa will also expand its reach through promotions at a wide network of sister shows in the region.



# Join these exhibitors at FHA-HoReCa 2022

Abert Spa Divisione Broggi 1818 Angel Yeast AZ Digital Barry Callebaut Chocolate Asia Pacific Boncafé International Caffè Molinari S.p.A. Carpigiani Group Comprital S.p.A. Continental Equipment

Daub Bakery Machinery BV Export'ease Fujimak Food Service Equipment Gruppo Cimbali S.p.A. Hatco Corporation Hoshizaki Singapore Irinox S.p.A. Singapore Branch Japan Bakery & Confectionery Machinery Manufacturers' Association Kajiwara Singapore

KBP Multiprocess Machinery
Kenwood Appliances
Kerry Ingredients
La Bottega
Lactalis Singapore
Lesaffre Singapore
Meiko Maschinenbau GmbH & Co KG
Monin Asia KL
Oztiryakiler Madeni Esya San. A.S.
PT Rotaryana Jakarta

Rational Production S.r.l Revent International AB Rondo Asia Regional Office Santos Simonelli Group Asia Pacific Unox (Asia) WMF Group GmbH YPT International Limited

...and more!

booth now!

Secure your Contact our Sales Team at enquiry@foodnhotelasia.com to find out more.



# 2 MEGA EVENTS. 2 DATES. TWICE THE EXPERIENCE.





Food&HotelAsia (FHA) has grown from strength to strength over 40 years to become a major biennial trade event that connects a wide spectrum of global suppliers and key buyers from Asia's thriving food & hospitality industry.

Join us as the highly established international trade platform evolves into 2 mega events - FHA-HoReCa and FHA-Food & Beverage, offering more valuable networking opportunities and quality sourcing options to all attendees.

#### Endorsed by





Supported by



Held in