

2 - 5 March 2021, Singapore Expo

# Be a part of FHA Food & Beverage 2021



Organised by

Australian Representative





## **About FHA**



## Dates: 2 – 5 March 2021 Location: Singapore Expo, Singapore

Asia's food & hospitality sector is seeing unprecedented growth and FHA is advancing in tandem with the region's needs. In consultation with industry partners, exhibitors and buyers, FHA 2020 will evolve into two power packed events - FHA Food & Beverage and FHA Equipment, Coffee, Bakery & Tea.

By creating two dedicated platforms, FHA 2020 will offer a more efficient and highly targeted approach to engage with Asia's key industry players.

As the largest showcase of international food & beverages companies, FHA-Food & Beverage is set to be the centre stage for eclectic tastes of tomorrow.

#### **Statistics**

- Occupied 119,500sqm of exhibition space
- 6 specialised sectors
- 3,466 exhibiting companies from 76 countries and regions
- 72 international group pavilions
- 55,433 trade visitors (40% from overseas)
- 4 power-packed conference tracks attended by 350 delegates and speakers
- 164 Australian Exhibitors in 2018 including
  9 industry bodies and government agencies

#### Who can you meet?

- Food Procurement Officials from government agencies
- Owners and procurement personnel of Catering companies, Restaurants and Cafés
- Distributors, Importers and Retailers from the Food and Beverage industry
- Food and Beverage manufacturers
- Chefs from Hotels, Resorts, Catering companies, Restaurants and Cafes

## Organised by



Informa is listed on London Stock Exchange and a member of FTSE 100, with over 11,000 colleagues working in more than 30 countries. Informa Markets organises some 500 exhibitions around the world each year.



Appointed Informa Markets' exclusive representative in Australia and New Zealand, we are in direct contact with the organising team. Our role is to assist all Australian and NZ businesses interested in participation at FHA Food & Beverage.

### Why exhibit in the Australian pavilion?

The Australian Pavilion is a key destination for trade buyers looking to source high quality imported products. We have expanded space for the Australian Pavilion in the same great location in Hall 8 at Singapore Expo - offering excellent visitor traffic and exposure for Australian companies.

We provide a 'one stop shop' by simplifying the exhibiting process and managing your entire stand build - so you can arrive, set up your display and focus on presenting your products at the show.

## **Exhibiting options - Australian Pavilion**

#### **OPTION 1**

## **Australian Stand Package**

Your own stand alongside other Australian businesses in Hall 8. Overhead branding across the pavilion using Australia's Nation Brand with a "Walk-On" solution that includes:

- Flexible stand sizes starting from 9sqm.
- Large Fascia Name Board (1m high) with your Company Name and Logo in colour
- 2.5m high walls in your stand
- Carpeting and Daily Stand Cleaning
- Entry into the Australian Exhibitor Directory



Illustrative design only

#### Plus, the following entitlements:

Items	9 sqm	12 sqm	15sqm	18sqm
White Lockable Cabinet with your Logo printed on the front	1	1	2	2
White Standard Round Table	1	1	1	2
Black Standard Chairs	4	4	4	8
HQI Lights	1	1	1	2
"13A Power Outlet (for laptop, mobile devices, or TV)"	1	1	1	2
Waste bin	1	1	2	2
Brochure Rack	1	1	2	2
OR your option to Exchange for:				
Flat Wall Shelves	3	3	6	6

The 2.5m high walls in your stand are reserved for your branding and product message. Our stand builder will print and install quality digital graphic and either 'direct stick' to the walls or on a compressed foam board, to give the best presentation of your brand and product messaging.

Printing and installation at additional cost.

Services such as renting of Audio Visual, Refrigeration and Cooking Equipment, additional Furniture and ordering of Wall Graphic are available through the Australian Exhibitor Form, which will be available closer to the show dates.

#### **Participation costs**

Price starts from SGD 8,400 for a 9sqm stand. Option to pay in AUD is available.



## **Exhibiting options - Australian Pavilion**

#### **OPTION 2**

## **Custom Build**

Ideal for large exhibitors who would like to build their own custom stand design within the Australian Pavilion in Hall 8.

- Available for stands from 18sqm in size.
- We can assist with design and obtain competitive pricing from our reliable stand builder.



Custom build

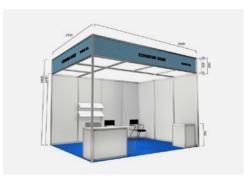
#### **OPTION 3**

## **Shell Scheme**

The cheapest option, and ideal where you are taking a small stand in a specific location around the Halls.

- The "walk on package" comprises an eco-friendly system build; fascia with your name and stand number; and furniture including info counter and meeting table and chairs.
- We can dress up the build with high quality wall graphics, to complement your product display.

Participation costs: Price starts from SGD 755per sqm (min 9sqm)



Illustrative design only

This information is a guide only – refer to the stand documentation for complete details of the build and furniture inclusions.

## Book your stand

To secure your stand in the Australian Pavilion, please contact Nurziah Masagoes at Export Solutions or fill out the form via the link below.

Book a stand form



### Nurziah Masagoes

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### Financial assistance for Australian Exhibitors (EMDG)

Exhibitors may be eligible for financial assistance to obtain a grant or rebate of part of the cost of exhibiting through the Export Market Development Grant (EMDG) scheme. **Applications are now open.** Contact us to find out if your business is eligible or for more information about this grant program.





exportsolutions.com.au