

Be a part of Food & Hotel Vietnam 2021



Organised by

informa markets

Australian Representative



About Food & Hotel Vietnam



Dates: 7 - 9 September 2021

Location: Saigon Exhibition & Convention Centre, Ho Chi Minh City, Vietnam

FHV, an established trading platform for Vietnam's food and hospitality industry since 2004, will return with even more to offer in its 11th edition in 2021. Boasting an impressive group of international exhibitors each offering their quality products and innovative solutions, FHV is widely regarded as an important growth catalyst for food and hospitality businesses for the rising markets of Vietnam and the greater Indochina.

Get in touch with buyers, specifiers and decision makers as they make their way to visit FHV 2021, the one and only truly international food and hospitality trade event serving Vietnam and beyond.

Statistics

- 23 Australian companies in 2019
- 12,500 sqm of exhibition space
- 13,729 trade visitors
- 466 exhibiting companies from 36 countries and regions
- 22 country pavilions

Who can you meet?

- Food Procurement Officials from government agencies
- Owners and procurement personnel of Catering companies, Restaurants and Cafés
- Distributors, Importers and Retailers from the Food and Beverage industry
- Food and Beverage manufacturers
- Chefs from Hotels, Resorts, Catering companies, Restaurants and Cafes

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Informa is listed on London Stock Exchange and a member of FTSE 100, with over 11,000 colleagues working in more than 30 countries. Informa Markets organises some 500 exhibitions around the world each year.



Appointed Informa Markets' exclusive representative in Australia and New Zealand, we are in direct contact with the organising team. Our role is to assist all Australian and NZ businesses interested in participation at FHV.

Why exhibit in the Australian pavilion?

The Australian Pavilion is a key destination for trade buyers looking to source high quality imported products. We have space for the Australian Pavilion in the same great location in the Hall A at SECC - offering excellent visitor traffic and exposure for Australian companies.

We provide a 'one stop shop' by simplifying the exhibiting process and managing your entire stand build - so you can arrive, set up your display and focus on presenting your products at the show.

Exhibiting options - Australian Pavilion

OPTION 1

Australian Stand Package

Your own stand alongside other Australian businesses in Hall A. Overhead branding across the pavilion using Australia's Nation Brand with a "Walk-On" solution that includes:

- Flexible stand sizes starting from 9sqm.
- Fascia Name Board with your Company Name and Logo in colour
- 2.5m high walls in your stand
- Carpeting and Daily Stand Cleaning



Illustrative design only

Plus, the following entitlements:

| Items | 9 sqm | 12 sqm | 15 sqm | 18 sqm |
|--|-------|--------|--------|--------|
| White Lockable Cabinet with your Logo printed on the front | 1 | 1 | 2 | 2 |
| White Standard Round Table | 1 | 1 | 1 | 2 |
| Black Standard Chairs | 4 | 4 | 4 | 8 |
| Spotlights | 3 | 4 | 5 | 6 |
| 13A Power Outlet (for laptop, mobile devices, or TV) | 1 | 1 | 1 | 2 |
| Waste bin | 1 | 1 | 2 | 2 |
| Brochure Rack | 1 | 1 | 2 | 2 |
| OR your option to exchange for: | | | | |
| Flat Wall Shelves | 3 | 3 | 6 | 6 |

The 2.5m high walls in your stand are reserved for your branding and product message. Our stand builder will print and install quality digital graphic and 'direct stick' to the walls, to give the best presentation of your brand and product messaging.

Printing and installation at additional cost.

Services such as renting of Audio Visual, Refrigeration, additional Furniture and ordering of Wall Graphic will be available closer to the show dates.

Participation costs

Price starts from SGD 6,075 for a 9sqm stand. Option to pay in AUD is available.



Exhibiting options - Australian Pavilion

OPTION 2

Custom Build

Ideal for large exhibitors who would like to build their own custom stand design within the Australian Pavilion in Hall A.

- Available for stands from 18 sqm in size.
- We can assist with design and obtain competitive pricing from our reliable stand builder.



Custom build

OPTION 3

Standard Package

The cheapest option, and ideal where you are taking a small stand in a specific location around the Halls.

- The "walk on package" comprises an eco-friendly system build; fascia with your name and stand number; and furniture including info counter and meeting table and chairs.
- We can dress up the build with high quality wall graphics, to complement your product display.

Participation costs: Price starts from SGD 5,895 for a 9sqm stand.



Illustrative design only

This information is a guide only – refer to the stand documentation for complete details of the build and furniture inclusions.

Book your stand

To secure your stand in the Australian Pavilion, please contact Nurziah Masagoes at Export Solutions or fill out the form via the link below.

Book a stand form



Nurziah Masagoes +61 (0) 400 999 898 +61 (0) 8 9201 0331 nurziah@exportsolutions.com.au

Financial assistance for Australian Exhibitors (EMDG)

Exhibitors may be eligible for financial assistance to obtain a grant or rebate of part of the cost of exhibiting through the Export Market Development Grant (EMDG) scheme. **Applications are now open.** Contact us to find out if your business is eligible or for more information about this grant program.

Find out more



exportsolutions.com.au