



The 17th Asian Oil, Gas &
Petrochemical Engineering Exhibition

18 - 20 JUNE 2019

Kuala Lumpur Convention Centre
Malaysia

SHOW REPORT

THE REGION'S

NO.1

OIL & GAS SHOW



20,000

sq. meters of
Exhibition Space



1,992

Participating Companies
from 53 Countries



27,837

Professional & Trade Visitors
from 70 Countries/Nations



12

International Pavilions
(Australia, Canada, China, France,
Germany, Norway, South Korea,
Scotland, Singapore,
The Netherlands, UK and USA)



8,498

Business Matching
throughs the Business
Matching Platform



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Oil and Gas Asia



@OGA2019

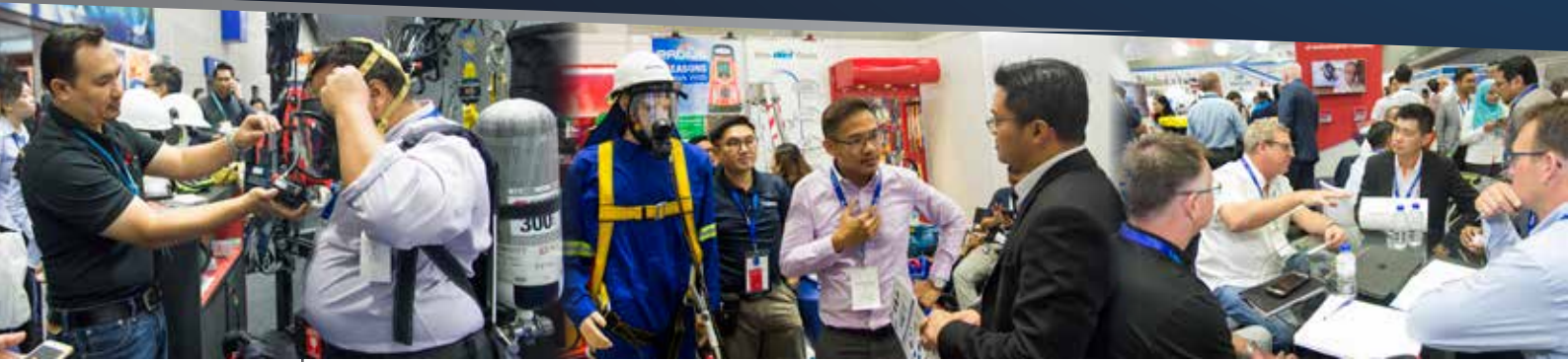


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A Record Breaking Come Back



OGA 2019 made a big come back with a record total of 27,837 attendees from 70 countries, marking a 28% increase in total attendance. OGA welcomed its visitors to 1,992 participating companies from 55 countries and 12 International Pavilions from Australia, Canada, China, France, Germany, Norway, South Korea, Scotland, Singapore, The Netherlands, UK and the USA.



The show opened its doors on 18th June 2019 with The Honourable Mr Lim Guan Eng, Minister of Finance officiating the event. The opening ceremony had over 500 attendees, who were Exhibitors, VIPs from the O&G industry, Ambassadors and members of the media. The Minister later went on a tour of the exhibition halls.



The 3-day event not only served as a resourceful sourcing ground for the Oil and Gas fraternity, but also showcased state-of-the-art equipment, machinery, technologies and innovative services in the oil, gas, refining and petrochemical sectors. Trade visitors had the opportunity of engaging with the exhibitors through the Business Matching Platforms which resulted in a total of 8,498 business matchings. The business transactions through the business matching platform were estimated at RM2.2Billion.

Another highlight of the event, The International Sourcing Programme by Matrade brought in International Buyers from Myanmar, Nigeria, Pakistan, Qatar, USA and Vietnam. The total potential sales generated through this hosted buyer programme was estimated at RM50million.



OGA 2019 also received excellent support from the Malaysian government and other relevant associations namely the Prime Minister's Office, Ministry of Finance (MOF), Ministry of International Trade & Industry (MITI), Ministry of Tourism, Arts & Culture Malaysia (MOTAC), Malaysian Convention & Exhibition Bureau (MYCEB), Malaysian Investment Development Authority (MIDA), Malaysian Oil & Gas Services Council (MOGSC), Institution of Engineers Malaysia (IEM), Malaysian Petroleum Resources Corporation (MPRC), Malaysian Offshore Contractors Association (MOCA) and the Malaysia OSV Owners' Association (MOSVA).

In his support message for OGA 2019, Tun Dr Mahathir bin Mohamad, Prime Minister of Malaysia said "In these testing times when the Oil & Gas industry is on a rebound, OGA is a timely and effective platform to highlight the nation's and region's potential in oil and gas. It should also help in positioning Malaysia as the regional hub for O&G innovation." The result of OGA 2019 truly did assure that the Oil and Gas Industry is indeed on the rebound and it also played a major part in reinforcing Tun's words.



Key Highlights



OGA Innovation Awards

The inaugural OGA Innovation Award 2019 (OIA 2019) was launched during OGA 2019 to recognise and honour local companies and individuals at the forefront of homegrown innovation. The objective of OIA is to promote innovation within the Oil & Gas Service Providers and related industries and academia as well as spotlight SMEs and recognise Malaysian homegrown innovation. At OGA 2019 Proeight was announced as the winner, followed by 1st runner up Vroc Sdn Bhd and 2nd runner up was Reservoir Link Solutions.



Industry Talks by Supporting Organisations

Professionals and major players of the Oil & Gas industry gathered to conduct technical talks during the exhibition, presenting technical seminars, covering various topics.

Talks By:

- ▶ **MATRADE**
"Be a Global Champion with MATRADE - Target Countries, Finance Options and Export Programme".
- ▶ **Universiti Teknologi Petronas**
"Transforming the Oil & Gas Landscape - Enabling Digitalisation through Research Institutions".
- ▶ **MIDA**
Malaysia: Investment opportunity in Petrochemicals Industry.
- ▶ **The Prem Rawat Foundation**
The PEP Way to Enhance Innovation & Productivity.
- ▶ **The Institution of Engineers, Malaysia (IEM)**
Routes to Become a Professional Engineer for the Oil & Gas Industry.



Technical Talks by Exhibitors

The Technical Talks area was filled with visitors and exhibitors alike for current and future development presentations by Exhibitors of OGA 2019 which includes latest advancement of their own research and technologies. A total 19 talks were presented.

MATRADE International Sourcing Programme (INSP)



The International Sourcing Programme by Matrade brought in a total of 13 International Buyers from Myanmar, Nigeria, Pakistan, Qatar, USA and Vietnam. The total potential sales generated through this hosted buyer programme was estimated at RM50million.



SUBSEA UK Conference



Subsea UK Conference gathered industry professionals and delegates from around the globe address the issues, determine solutions and ideas and to share the latest developments in the Oil & Gas industry.



High-Profile VIP Attendance

Opening Ceremony

OGA 2019 was officiated by
The Honourable Mr. Lim Guan Eng,
Minister of Finance, Malaysia



Day 1 - VIP Tour by the Honourable Mr. Lim Guan Eng, Minister of Finance, Malaysia



Day 2 - VIP Tour by YBhg Tan Sri Wan Zulkiflee Wan Ariffin, President & Group CEO of PETRONAS



Day 3 - VIP Tour by Datuk Ahmad Nizam Salleh, Chairman of PETRONAS

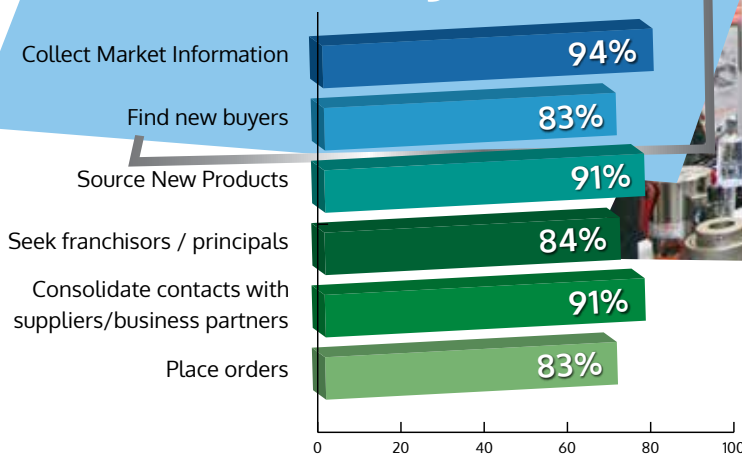


OGA 2019 Visitors' Feedback

TOP 5 Visitors by Industry Classification

- ▶ Engineering Construction & Contracting Services
- ▶ Oil & Gas Exploration, Production & Distribution
- ▶ Offshore Platforms/Supplies/ Services
- ▶ Distributor/Manufacturer's Representative
- ▶ Oil & Gas Processing & Refinery

Visitors' OBJECTIVE



Visitor's Testimonies

“There are many exhibitors here at OGA 2019 and every year it's growing. The exhibition also provides various companies locally and from overseas. It's a good opportunity for Malaysian companies.”

Mr. NATHAN LOW
COMMERCIAL MANAGER
HURRICANE GEO INSPECTION
SURVEY SDN BHD

“As you know the O&G Industry has been facing a tough time, so with OGA 2019 exhibition, it gives us the opportunity to see how we can bounce back also meet the companies that managed to come out from the turbulence and how they did it.”

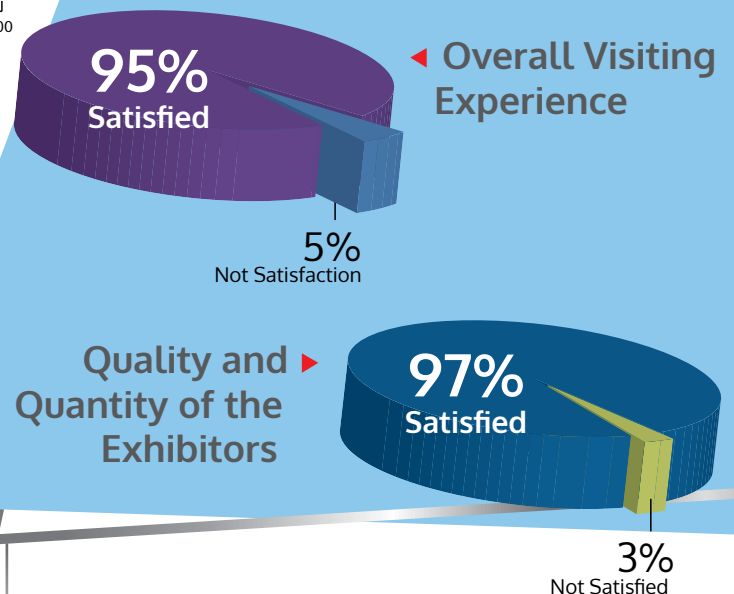
MR.AZMI ISMAIL
GM, PROJECT DELIVERY &
OPERATIONS
VESTIGO PETROLEUM



“I visited OGA 2017, 2 years ago and I am back to OGA this year because it's always interesting to be able to meet different people from the industry and I am always looking forward for new trends, new suppliers, new customers and new competitor at OGA.”

MR. GILLES LONGQUEU
BUSINESS DEVELOPMENT &
TECHNICAL MANAGER
SPIE OIL & GAS SERVICES

Visitors' SATISFACTION



“I like to get updated on the new technologies & products and I chose to visit OGA because this exhibition provides not only local players and buyers, but from all over the world. I'm very pleased with OGA this year.”

MR.HASNOL
DIRECTOR
HAK TEKNIK SDN BHD



OGA 2019 Exhibitors' Feedback

97% of exhibitors were satisfied with their overall exhibiting experience



96% of exhibitors would exhibit again at OGA 2021



90% of exhibitors were satisfied with the visitor quality



Exhibitor's Testimonies

“We've been participating in OGA since 2007 and every two years that we've been participating it's been getting better and better and more customers know about us. It has developed to where we are now today. OGA has been bringing us more good news than bad.”

MR. KESAVAN VADIVELU
DIRECTOR- BUSINESS
STAR KRISS SERVICES SDN BHD



“Keep on being the best Oil & Gas focused event. I think OGA should continue be the best in the region and should hold on to its position.”

MR. FUZZ SUFIAN
GROUP MANAGING DIRECTOR
ESSEM GROUP

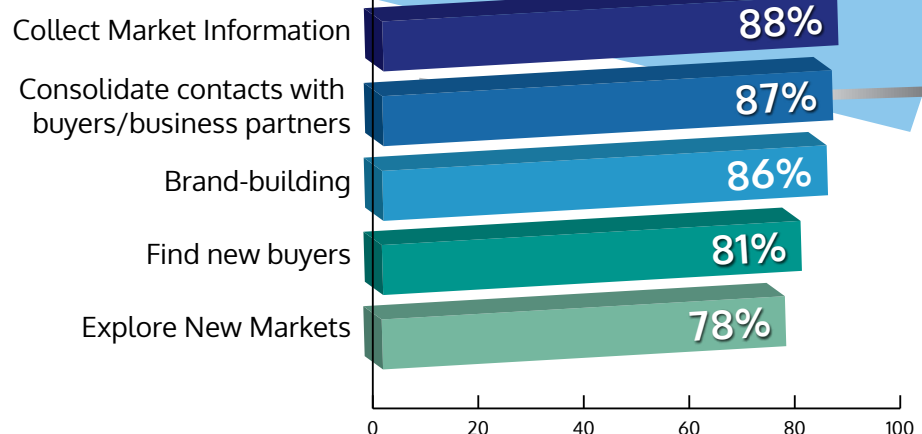
“Keep up the good work and professionalism in delivering a good exhibition and organising OGA brilliantly!”

MR. ADRIAN NG
EXECUTIVE DIRECTOR
GOFORTH CORPORATION
SDN BHD

“OGA is the biggest show for oil & gas industry in Malaysia and it would be a great platform for brand exposure to relevant oil & gas participants.”

MR. CALVIN LIM TOW WEE
NATIONAL SALES MANAGER
CROMWELLTOOLS SDN BHD

TOP 5 Objectives for Exhibiting at OGA 2019



Our Sincere Thanks To OGA 2019 Official Sponsors



Lucky Draw Winners

DAY 1

Sony GTX-XV60 Bluetooth Speaker

Mr. Abdul Hafiz Ishak
Production Technician
Exxon Mobil

Impiana Hotel Voucher

Mr. Shaun Tan
Account Specialist
Fastenal Malaysian Sdn Bhd

DAY 2

Samsung Galaxy Watch

Mr. Mohd Aziezu Bin Ruslan
Design Drafter
Rohas Tecnic Berhad

Traders Hotel Voucher

Mr. Jason Eng
Technical and Sales Engineer
Intralink Techno Sdn Bhd

DAY 3

GoPro Hero 7

Mr. Muhammad Azlan Md Jais
Senior Engineer (Thermal) Asset Major Maintenance Unit,
Asset Operation Department Generation Division
Tenaga Nasional Berhad

Impiana Hotel Voucher

Mrs. Norazlin Binti Aslal
Sales Executive
Smith International Gulf Services (M) Sdn Bhd

PRE-REGISTERED VISITORS' LUCKY DRAW

Huawei Nova 4e

Mrs. Priya K
Manager
Sabah International Petroleum Sdn Bhd

Grand Hyatt Hotel Voucher

Mrs. Victoria Ho
Process Engineer
Cetco Energy Services Malaysia Sdn Bhd

HYTERA PUSH2TALK TF518 WALKIE-TALKIE

Sponsored by RADII Teknologi Sdn Bhd

Mr. Shah Reza Bin Mohd Sarif
Senior Engineer, HSSE
Murphy Oil Corporation

Mr. Patrick Teo
Marketing Manager
Controls Corporation of America

Mr. Suresh Kumar
Senior Operation Manager Subsea Lifecycle Services
Aker Solutions Asia Pacific Sdn Bhd



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