

5 - 8 DECEMBER 2022

DUBAI WORLD TRADE CENTRE

Co-located with:



CONNECTING THE URBAN DESIGN AND LANDSCAPE INDUSTRY IN THE MIDDLE EAST

• SHARE YOUR STORY • ACCESS NEW MARKETS • GROW YOUR BUSINESS



SHARE YOUR STORY, ACCESS NEW MARKETS, GROW YOUR BUSINESS.

Urban Design and Landscape Expo provides an unmatched platform for the urban and landscape design industry to secure new business across the Middle East.

Running alongside The Big 5, the event is a key platform that propels businesses into new markets through live product showcases, knowledge exchange and networking opportunities, both online and in person.

Join the industry's suppliers, buyers, and stakeholders at Urban Design and Landscape Expo to accelerate your business today.



If you are a professional working within the construction sectors - you must be here.



Faisal Butt, Senior Director – Project Delivery,
The Red Sea Development Company, Saudi Arabia
Speaker at the Industry Talks



THE BIG 5 2021 OVERVIEW: THE ONLY LIVE IN-PERSON GLOBAL CONSTRUCTION EVENT

1,200 EXHIBITORS

50 EXHIBITING COUNTRIES

ZUCOUNTRY PAVILIONS

SPECIALISED EVENTS

36,386
LIVE IN-PERSON VISITORS

15,915
ONLINE VISITORS

447
LIVE IN-PERSON DELEGATES*

152
PARTICIPATING COUNTRIES





WHY EXHIBIT?



Generate new business opportunities and get leads



Get insights into booming construction markets in the Middle East, Africa and South Asia



Meet distributors and agents to increase your international presence



Gain direct access to key industry stakeholders from across the globe



The Big 5 gives us an exposure not just for the UAE market but also for international markets. We've had a lot of visitors from Jordan, Iraq, Bahrain, Oman, and also from some parts of Africa - we are here to showcase our products for those markets as well.

Faruq Ahmed Mangera, General Manager, Al Waseef Industries LLC, U.A.E Exhibitor

GROW YOUR BUSINESS WITH URBAN DESIGN AND LANDSCAPE EXPO

Get the best of both worlds, in-person and online. Connect with the industry prior, during and after the event ensuring you the maximum ROI.

IN PERSON



Meet targeted buyers at your stand and increase your sales pipeline



Showcase your offering by letting buyers see, touch, and experience your products



Build long-lasting relationships



Face-to-face networking

ONLINE



Network with buyers before the live in-person event



Connect instantly thanks to powerful AI matchmaking and schedule meetings



Meet buyers who can't attend the live in-person event



Plan, promote, and follow up with clients in your own time and from anywhere



\$5.06 TRILLION WORTH OF PROJECTS ACROSS ALL SECTORS PLANNED AND UN-AWARDED IN THE MIDDLE EAST AND AFRICA \$163 BILLION WORTH OF PROJECTS AWARDED IN 2020 DESPITE THE GLOBAL PANDEMIC \$1.9 BILLION WORTH OF PROJECTS IN EXECUTION

ACCESS THE 3 LARGEST PROJECT MARKETS IN THE MEASA REGION

SAUDI ARABIA



Over \$1.34 trillion worth of projects planned or under way, including the \$500 billion Neom giga project.

UAE



The Abu Dhabi Economic
Vision 2030 and the Dubai
2040 Urban Masterplan
provide the framework for
more than 1,800 major
projects worth just over
\$700 billion

EGYPT



The busiest projects market over the past two years, with just under **\$570 billion** worth of active projects



It's important to take part in The Big 5 because you meet a lot of customers in a very short period of time. It's nice to be here and talk to people personally. The quality of visitors is very high.



Cristian Brugioli, Managing Director, Masa Middle East FZCO, U.A.E, Exhibitor and Concrete Partner

JOIN YOUR COMPETITORS FROM ACROSS THE GLOBE

Specialised exhibitors showcasing heavy machinery and concrete products

3 country pavilions

13 exhibiting countries



DENMARK





GERMANY



POLAND



RUSSIAN FEDERATION





SAUDI ARABIA



SOUTH KOREA



SPAIN





EMIRATES





UNITED STATES



GLOBAL INDUSTRY PLAYERS ACHIEVE THEIR EXHIBITING GOALS

Promote company in the region 93% achieved this

Meet distributors and agents in the region 92% achieved this

Get insights into the Middle East region 91% achieved this

Sell current products to new customers 82% achieved this

Sell current products to existing customers 70% achieved this

95%

said Urban Design and Landscape Expo is important for their business



rated the quality of visitors from good to excellent



said they closed deals or made sales



We have been amazed by the crowd we have seen. It is very impressive and great for us to meet new client prospects.

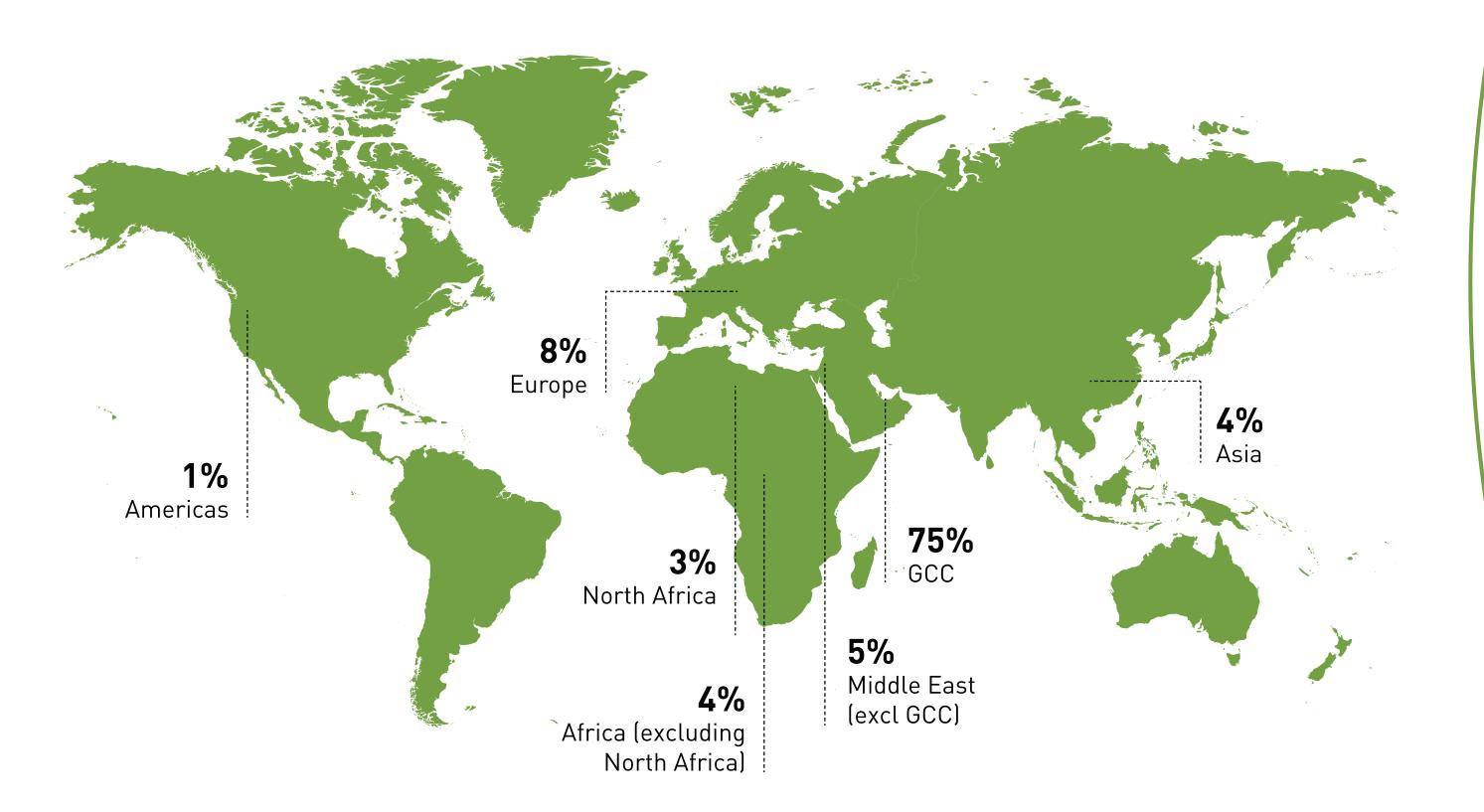


Alejandro Bonilla Corzo, Corporate Marketing Director, Forsa S.A., Colombia Exhibitor



GET DIRECT ACCESS TO QUALITY BUYERS

Visitors by region:





5,938

Visitors interested in urban and landscape design products, technologies and services

Meet with current suppliers	97% achieved this
Source new international products	95% achieved this
Discover the latest product	
Innovations and trends	93% achieved this
Network with the industry	92% achieved this
Meet new suppliers	88% achieved this

PUT YOUR BRAND IN FRONT OF KEY INDUSTRY STAKEHOLDERS ATTENDING URBAN DESIGN AND LANDSCAPE EXPO

Parsons

Project Manager

WS Atkins

Architect

Sharjah City Municipality

Civil Engineer

Ministry Of Energy & Infrastructure

Project Manager

Majid Al Futtaim

Landscape Architect

Pnc Architects, Sobha Group Llc

Landscape Architect

Memaar Building Systems

Finance Head

Green Field Landscape & Gardening

Works & Maintenance

Landscape Architect

Desert Group - Landscape

Assistant Procurement Manager

AESG

Senior Sustainability Consultant

Cracknell

Senior Architect & Urban Designer

Dubai Municipality

Civil Engineer

RAK Municipality

Civil Engineer

Emaar Development Pjsc

Senior Manager

Dewan

Project Manager

Sharjah Sports Council

Civil Engineer

Ajman Municipality

Civil Engineer

Khorfakkan Municipality

Agricultural Engineer

Buro Happold

Sustainability Engineer

Ghd Global Pty Ltd

Landscape Architect

Al Hamra Real Estate Development

Project Manager

Roads & Transport Authority

Project Manager



We are impressed with the innovation, quality, sustainability, and designs of these high-quality European brands, and are looking forward to sourcing more of them for our distinguished developments across Dubai.



Farhad Azizi, CEO, Azizi Development, U.A.E

2022 FLOORPLAN

MIDDLE EAST CONCRETE

HVAC R

URBAN DESIGN & LANDSCAPE

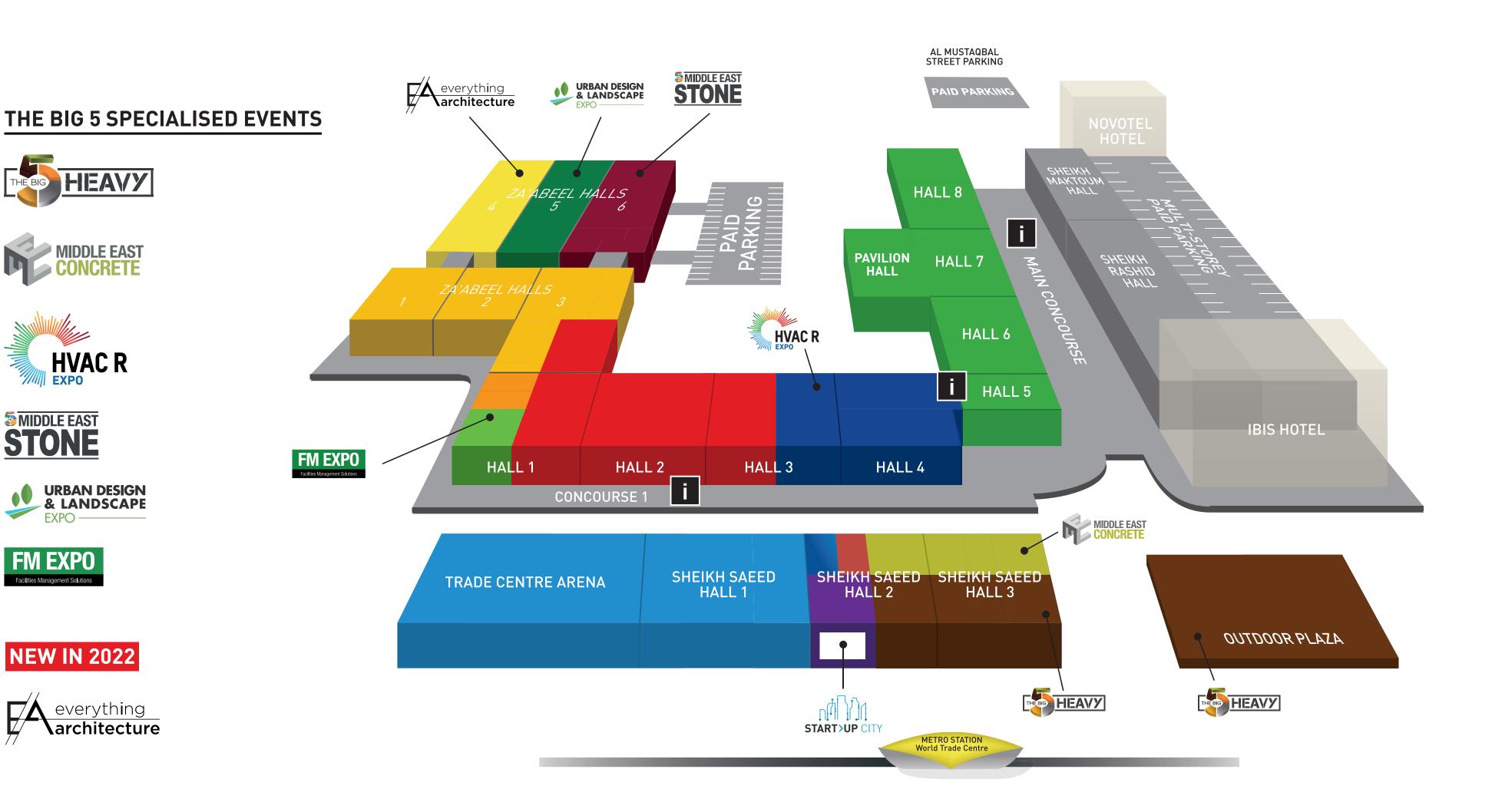
MIDDLE EAST STONE

FM EXPO

NEW IN 2022

THE BIG 5 PRODUCT SECTORS

- Building Envelope & **Special Construction**
- **Building Interiors** & Finishes
- Construction Tools & Personal Protection Equipment (PPE)
- **Digital Construction Products** & Services
- Intelligent Buildings
- **MEP Services**
- Offsite & Modular Construction
- Solar Products & Technologies



A WIDE-REACHING MARKETING AND PR CAMPAIGN

Urban Design and Landscape Expo benefited from an enhanced exposure thanks to the integrated marketing and PR campaign for The Big 5 and specialised events:



3,517,135

emails sent to construction professionals globally



526,499

unique website visitors clicking on 2,879,045 pages on The Big 5 website



763,356

SMS invitations delivered across the region



118,273

followers on social media (and growing daily)



216

radio adverts targeting 2.4 million listeners



42

media and association partners reaching 2.02 million professionals

FOCUSED SECTORS

HARD LANDSCAPING

- Benches & Seating Barriers
- Composite Wood & Decking
- Furniture Plant Containers
- Garden & Street Furniture
- Outdoor Kitchens & Garden Grills
- Outdoor Lighting
- Outdoor Sculptures
- Pergolas & Pavilions
- Plant Containers
- Roofs & Timber Structures
- Shades & Tents
- Waste Bins & Ashtrays
- Water Features

IRRIGATION & DRAINAGE

- Gutters & Drain Pipes
- Other Material & Components
- Smart Irrigation Systems & Controllers
- Sprinklers & Drip Irrigation

MACHINERY & EQUIPMENT

- For Construction of Paths and Squares
- For Grassed Areas and Seeding
- For Sports Grounds
- For Synthetic & Synthetic Grass Surfaces
- For Wooded Areas
- Special Equipment

MATERIALS & COMPONENTS

- Fertilising & Plant Protection
- Materials & Components for Soil
- Pavers
- Plants and Seeds
- Wood Materials
- Tree Protection Materials

SPECIALIST SECTORS

- Cultivation of Wasteland
- Grassing & Planting in / on Buildings
- Green Walls & Green Roofs
- Installation & Maintenance
- Landscape Design & Consulting
- Plant Nurseries
- Soil Regeneration & Aeration
- Transplanting of Large Trees

SPORTS & PLAYGROUNDS

- Artificial Turf
- Natural Playgrounds
- Sports & Playground Surfaces & Equipment



ATTRACTING QUALITY VISITORS THROUGH ENGAGING FEATURES



An exclusive event for the industry's leading architects, designers, and specifiers to connect with innovative suppliers from around the globe.







Engaging the most influential construction leaders and government representatives.



Sharing insights into the future of the construction industry.



Celebrating stand-out achievements and industry transformation.





Providing crucial knowledge and CPD certification across a wide variety of themes.



Connecting construction technology providers and relevant buyers.



Showcasing the most innovative start-ups in the industry.

PUTTING YOUR SAFETY FIRST

The Big 5 puts the safety of attendees first by implementing the dmg events All Secure protocol that comprises of four cornerstones:



SOCIAL DISTANCING

- Revised floorplans
- Staggered admission
- Spaced-out seating



CLEANING & HYGIENE

- Enhanced cleaning
- Hand washing
- Sanitising



PROTECT & DETECT

- Face masks
- Separation screens
- Medical support



COMMUNICATION

- Digital channels
- Event signage
- Public announcements





Co-located with:











